

# 10 DAY GAME PLAN

## 5 STEPS TO SUCCESS

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NAME:

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TEAM ID:

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## TEN DAY GAME PLAN CHECKLIST

- |        |   |                          |
|--------|---|--------------------------|
| Step 1 | Get <b>CUSTOMER QUALIFIED</b> 24-48 hours   | <input type="checkbox"/> |
| Step 2 | Book a <b>MEETING</b> (Virtual or Home Meeting)   | <input type="checkbox"/> |
| Step 3 | Complete a names <b>LIST</b>  | <input type="checkbox"/> |
| Step 4 |  <b>zoom</b><br>Attend your first <b>Wednesday LAUNCH TRAINING</b> | <input type="checkbox"/> |
| Step 5 | REGISTER for the next <b>ACCELERATE EVENT</b>   | <input type="checkbox"/> |



# 10 DAY GAME PLAN

IBO Back Office– [acnpacific.com.au](http://acnpacific.com.au)

Personal Online Website

Accreditation: <https://www.acnpacific.com/ibo/training-and-accreditation/>

Monday Night Team Call – 7:30PM - <https://zoom.us/j/8188736399> PW: 888

Determine your “WHY”

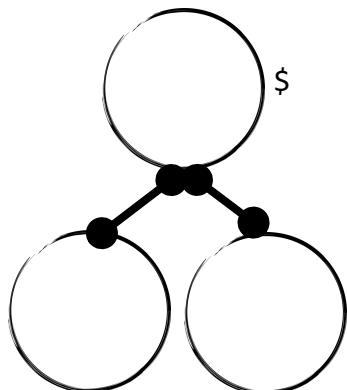
BUSINESS ID: \_\_\_\_\_ PASSWORD: \_\_\_\_\_

[http://\\_\\_\\_\\_\\_ .acnibo.com/](http://_____ .acnibo.com/)



## Step 1- Customer Qualified: 6 Services (12 Points) = \$225

Start Date: \_\_\_\_\_



Total : \$

### Personal Residual

#### Income

1-39 pts – 3%  
40-59 pts = 5%  
60-99 pts = 10%  
100-149 pts = 14%  
150 – 199 pts = 17%  
200+ pts = 20%

### Monthly Customer

#### Bonus

6pts (3svcs)=\$75  
12pts(6svcs)=\$150  
18pts(9svcs)=\$225  
24pts(12svcs)=\$300

### 5 Point Services

- Home Insurance ( Building & Content)

### 3 Points Services

- Alinta \ Sumo Business Electricity
- Building Insurance
- TYRO Merchant services > \$10000

### 2 Points Services

- Mate \ amaysim Mobile SIM \$40 & \$45
- Alinta \ Sumo Electricity & Gas
- Alinta Upgrade Electricity & Gas
- Mate NBN (Broadband)
- Content Insurance

### 1 Point Service

- MATE \ amaysim SIM (\$20 -\$35)
- Merchant Services < \$10000

### Customer Sources:

#### Yourself

Service 1: \_\_\_\_\_  
Service 2: \_\_\_\_\_  
Service 3: \_\_\_\_\_  
Service 4: \_\_\_\_\_  
Service 5: \_\_\_\_\_  
Service 6: \_\_\_\_\_

Pts

Total

## Step 2- Book a PBZ (Private Business Zoom) or PBR (Private Business Reception)

Date:	Time	Location
PBZ		Meeting ID:
PBR		Address:

## Step 3- Names List - Invitation (Next Page)

**GRAND OPENING!** Invite 50 People 50 invites ➡ 10-20 people show up ➡ Result – Potential Customers or IBO's  
Write a list of 100 first names. Focus on “A Player's” (business owners, successful people, network marketing experience) DO NOT pre-judge anyone!!

Name	Number	Name	Number
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Paidonbills.com.au (Send this to 10 people)

## STEP 4- WEDNESDAY Night Virtual Training



Meeting ID: 81575769831  
Passcode: 1234

7:30 PM - NSW, VIC, TAS | 6:30 PM - QLD | 4:30 PM - WA

## STEP 5- Register for next Accelerate Event - 21ST March Gold Coast

Register for Elevate EVENT. These events will put you 12-24 months ahead of people who don't attend.



### Registration Link

<https://shorturl.at/idM1g>

# INVITING SCRIPT FOR HOME MEETING

1. **Do you look at other way of making money?**

Hi \_\_\_\_\_ Do you have a minute? (Wait for response)!

Let me ask you something, Do you look at other ways of making money?

2. **Insert YOUR WHY. Why are you doing Conxxion.**

(To get out of debt, start a college fund, retire a parent/ spouse, etc)

I looked at my situation and I realised that doing what I am doing right now is not going to get me where I want to be in the next 3-5 years. So, I started to look for something.

3. **Industry!**

I've found a company that deals with New Technology & Energy

4. **Edify Speaker!**

I'm excited because I recently met an individual named **[Name]** who is achieving great financial success and expanding their business.

I got him\her to come to my house on **[day & time]** to showcase what he\she is doing.

Can I count you in for coming?

5. **Confirmation Call**

He\She will give you a call just to say hello & confirm the appointment.

**Confirmation List needs to be given to the presenter no later than 24hrs prior to the meeting.**

Name of guest, Phone Number, Occupation, Relation to you and Your Address

# INVITING SCRIPT FOR ZOOM MEETING

1. **ASK:** - *Let me ask you, do you look at other ways of making money?*

2. **Share "WHY":** - *that's why I started looking.*

3. **Industry:** - *I've found a company that deals with New Technology & Energy*

4. **Talk about the Speaker:** - *"I just met an individual that is having massive success,*

*His\Her name is \_\_\_\_\_, You need to meet him\her*

5. **ASK:** - *Have you used Zoom? (Share the date/time Meeting ID of the ZOOM presentation via SMS)*

6. **Advise them that they will receive a confirmation call from the speaker**

# Objections

**Answer (Home Meeting):** I don't know all the details, but what I do know. He / she will be over at my house at date / time to explain this concept to you & I. Can I put you down for coming?

**Answer (Zoom Meeting):** I don't know all the details, but what I do know. He / she will be on the ZOOM for 20 minutes to explain the concept to you & I. Can I put you down for attending