

10 DAY GAME PLAN

5 STEPS TO SUCCESS

NAME:

TEAM ID:

TEN DAY GAME PLAN CHECKLIST

- | | | |
|--------|----------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|
| Step 1 | Get CUSTOMER QUALIFIED 24-48 hours | <input type="checkbox"/> |
| Step 2 | Book a MEETING (Virtual or Home Meeting) | <input type="checkbox"/> |
| Step 3 | Complete a names LIST | <input type="checkbox"/> |
| Step 4 | Attend your first Wednesday LAUNCH TRAINING |  zoom <input type="checkbox"/> |
| Step 5 | REGISTER for the next ACCELERATE EVENT | <input type="checkbox"/> |



INVITING SCRIPT FOR HOME MEETING

1. Do you look at other way of making money?

Hi _____ Do you have a minute? (Wait for response)!

Let me ask you something, Do you look at other ways of making money?

2. Insert YOUR WHY. Why are you doing Conxxion.

(To get out of debt, start a college fund, retire a parent/ spouse, etc)

I looked at my situation and I realised that doing what I am doing right now is not going to get me where I want to be in the next 3-5 years. So, I started to look for something.

3. Industry!

I've found a company that deals with New Technology & Energy

4. Edify Speaker!

I'm excited because I recently met an individual named **[Name]** who is achieving great financial success and expanding their business.

I got him\her to come to my house on **[day & time]** to showcase what he\she is doing.

Can I count you in for coming?

5. Confirmation Call

He\She will give you a call just to say hello & confirm the appointment.

Confirmation List needs to be given to the presenter no later than 24hrs prior to the meeting.

Name of guest, Phone Number, Occupation, Relation to you and Your Address

INVITING SCRIPT FOR ZOOM MEETING

1. ASK: - Let me ask you, do you look at other ways of making money?

2. Share "WHY": - that's why I started looking.

3. Industry: - I've found a company that deals with New Technology & Energy

4. Talk about the Speaker: - "I just met an individual that is having massive success,

His\Her name is _____, You need to meet him\her

5. ASK: - Have you used Zoom? (Share the date/time Meeting ID of the ZOOM presentation via SMS)

6. Advise them that they will receive a confirmation call from the speaker

Objections

Answer (Home Meeting): I don't know all the details, but what I do know. He / she will be over at my house at date / time to explain this concept to you & I. Can I put you down for coming?

Answer (Zoom Meeting): I don't know all the details, but what I do know. He / she will be on the ZOOM for 20 minutes to explain the concept to you & I. Can I put you down for attending